DEDICATION

To my dear mother, to my dear father,

To my brothers and sisters,

To my friends,

To my uncle Brima,

With love and respect

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ملخص الدراسة

اجريت تجربة حيقية في اكتوبر 2010 وذك لدراسة بعض العوامل المؤثرة علي تسويق البرسيم وعلاقة مرحلة القطع بمحتواه من البروتين الخام وبانتاجية المادة الجافة. اجريت الدراسة في مساحة 2.1هكتار. تم اختيار خمسة احواض عشوائيا من تك المساحة وبدأت عملية القطع للتجربة بعد آخر قطعة نفذها المزارع. كان عمر النبات 7 ايام عند اول قطعة وبعد ذك تواصل القطع كل ثلاثة أيام باستخدام البرواز 50× 50 سم حيث يتم اخذ ثلاثة عينات من كل حوض عشوائياً (مساحة الحوض 5×6 م 2). تم وزن البرسيم المقطوع وهو أخضر بعد الاقطع مباشرة ثم جفف في فرن درجة حرارتة 2×6 مئوية لمدة 48 ساعة. ثم اخذ متوسط الاوزان الخضراء والجافة من كل حوض وكرر ذك حتى شمل جميع الاحواض. واخيرا اخذ متوسط الاوزان من الاحواض الخمسة. و قد كررت نفس الطرد قة في بـ قية الـ قطعات الي نهاية فترة الـ قطع وتم اخذ عينه ممثلة وتحليلها لـ قدير نسبة البروتين الخام.

تصميم استبيان لمعرفة الجوانب المتعلقة بتسويق البرسيم في الداخل ومن أجل الصادر.

أشارت النتائج الي وجود فرو قات طفيفة في الانتاجية بين هذه الدراسة وبعض الدراسات الساب قة حيث بلغت الانتاجية في هذه الدراسة حوالي 1.3 طن في الهكتار مادة جافة / قطعة أو 5.5 طن في الهكتار مادة خضراء في القطعة. هذه الكمية تعادل 15.6طن في الهكتارمادة جافة اذا قطع 12 قطعة في السنة ويرجع ذلك الي ان اجراء التجربة تم في اكتوبر والمعلوم ان الانتاجية في هذا الشهر قليلة م قارنة بالشتاء.

اظهرت النتائج انه لايوجد مبرر ل قطع النبات في عمر 10-13 يوم للحصول علي نسبة بروتين 23% حيث ينتج عن ذلك فقد 64% من المادة الجافة اي مايعادل 816 كجم الهكتار. كما اشارت الدراسة الى أن نسبة البروتين الخام تساوي 17.5% عند قطع النبات في عمر 30 يوم بينما احتياجات أب قار اللبن من البروتين الخام في حدود 14-19% وبالتالى لا مبرر لل قطع في مراحل مبكرة مع ما يلازم ذلك من فقد في المادة الجافة.

ايضا اظهرت الدراسة ان اهم الدول التي يصدر اليها البرسيم جاف هي الكويت والامارات و قطر و قد أكد 83% من المستجوبين ان البرسيم يصدر بواسطة الافراد والسبب الرئيسي لتصدير البرسيم هو ان الاسعار الخارجية افضل من السعر المحلي. وبلغت تكلفة تصدير الطن 400-450 دولار بحسب ما ذكر 50% من المستجوبين كما ذكروا أن سعر البيع في الدول المستوردة 750 دولار وهذا يشير الى ربح ي قدر بحوالي 309 دولار للطن الواحد.

كما اشارت الدراسة الي أن سعر ربطة البرسيم (التي تزن 22كيلوجرام) يرتفع في فصل الصيف حيث يصل الي 6-8 جنيه وفي الشتاء يصل الي 4-5 جنيه ويصل اقصي ارتفاع له في فصل الخريف 7-9 جنيه وان متوسط وزن الربطة 22 كجم واهم الاسواق المحلية التي يباع فيها البرسيم هي سوق امدرمان (سوق الجبل) وان كل التجار المحليين يتحصلون علي البرسيم من مزارع غير مزارعهم.

اوضحت الدراسة ان حاجة سوق الصادر 5000 من شهريا من البرسيم الجاف ومايتوفر له فقط 2000 من شهريا.

ABSTRACT

A field experiment was carried out during October 2010 to study some of the factors affecting marketing of berseem (*Medicago sativa L*.) and the effect of the stage of cutting on crude protein content and on dry matter yield.

The alfalfa used in this study is variety *hegaz*i which is commercially grown in the Sudan. An area of 2.1hectar was allocated, by a farmer, for the experiment on condition that samples will be taken at specific intervals after the farmer cuts his plot. Samples were obtained first at 7 days after harvest and there after at 3 day intervals until the farmer gets his next harvest which occurs usually between 21 and 30 days after the first harvest. A plot of a size of 6x5 m² was randomly selected from each hectar. Three samples were taken from each plot using a quadrate (0.5x0.5 m²) Samples were weighed in the field and there dried in an oven at a temperature of 65 degree Celsius to determine dry matter production.

A questionnaire was designed to determine the status of local price and export price of alfalfa.

Green yield, dry matter yield and crude protein percent were assessed. Dry matter yield from a single cut at 30 days of age was 1.3 tons/ha/cut. This amounts to 15.6 tons /ha/ year assuming 12 cuts/ year. In terms of green matter yield from this experiment was 5.5 tons /ha/cut when alfalfa was cut at 30 days of age.

The results indicated that there is no justification to harvest alfalfa at an age of 10-13days to obtain 23% of CP as this leads to a loss of 64% in dry matter or (816kg/ha), while harvesting at 30 days gives 17.5% CP. The latter figure is within the range of CP requirement in the diets of dairy cattle (14-19%).

The results showed that all exported alfalfa goes to the Gulf States (United Arab Emirates, Qatar and Kuwait). Some 83% of the respondents reported that alfalfa was exported by individuals. The main reason for export of alfalfa is the high price at export markets which exceeds local price as reported by 83% of the respondents. The major problem facing alfalfa trade was the difficulties faced in transfer of foreign currency as reported by all respondents. Export prices of alfalfa were reported by 50% of the respondents as 400-450 US\$/ton average. Sale price at export markets was about 750 US\$, while all costs incurred were 441 US\$, giving a net profit of 309 US\$ /ton.

The study has shown that the price of a bundle of alfalfa is lowest in winter at 4-5 SDG/bundle as reported by 83% of the respondents. Prices in summer were higher than those reported in winter; this was reported by 89.6% of the respondents who stated a price of bundle at 6-8 SDG. The highest prices of alfalfa were reported in the rainy season (autumn). The average weight of a bundle of alfalfa was 22kg, the most important market of alfalfa is Omdurman (Gabal market) and all alfalfa traded in the local markets of Khartoum State is obtained from non- trader farms.

The study concluded that when cutting alfalfa at the age of 30 days, a dry matter yield 1.3 ton/ha/cut, and a crude protein content of 17.5% were obtained. This gives a satisfactory dry matter yield and a crude protein content within the range recommended for dairy cattle.