#### **ABSTRACT**

**M**icrofinance has become one of the important tools of eradication of poverty in the World. This piece of research provided an overview of microfinance industry in Sudan. The study aimed at assessing the current status of micro finance in Sudan by considering both demand and supply sides. Performance indicators and descriptive statistics were used as tools to analyze. Primary data were obtained by a survey of clients for those whom practiced agricultural activity with the exclusion of other productivities activities. Many people connected with microfinance were contacted and visited to have a clear picture of the current situation of microfinance in the Sudan.

Microfinance clients were investigated for their socioeconomic characteristics that cleared up the reasons for their contacting the banks. The pilot program of the Central Bank of Sudan together with the participating banks were investigated as a supply side through surveying the total fund, allocated funds, number of clients, execution and default rate. The study concluded that banks operating in the field of microfinance sector realized different degrees of success in the fields of targeting and reaching microfinance clients.

Based on the study analysis of the microfinance sector in Sudan, the study provided a number of recommendations to improve microfinance sector in the Sudan: Banks should apply the best microfinance practices by adopting new technologies and programs to follow up the loan lending, to manage microfinance operations and to avoid high defaults rates. Banks should increase the amount of loans to the agricultural sector because it is the most dynamic developing sector, improve the Microfinance Network to be connected to all head offices and branches of other banks in Khartoum State and bank branches in other states, Microfinance operations need to be modernized such as adopting new training methods for clients before giving them finance, operations should be made easy and short, also demands for collateral should be made more suitable for the clients.

### الخلاصة

أصبح التمويل الأصغر من أهم الآليات لمكافحة الفقر فى العالم. يقدم هذا البحث عرض عن صناعة التمويل الأصغر في السودان. هدفت الدراسة إلى تقييم الوضع الراهن للتمويل الأصغر في السودان من خلال دراسة جانبى العرض والطلب، وتم استخدام الإحصاء الوصفي وعدد من مؤشرات قياس الأداء كأسلوب حيث استخدمت كل من البيانات الأولية والثانوية. جمعت البيانات الأولية عن طريق البحث الميدانى من العملاء الذين يمارسون النشاط الزراعى دون الذين يمارسون النشاطات الإنتاجية الأخرى وكذلك عن طريق المقابلات الشخصية بالمختصين والاتصال بمؤسسات التمويل الأصغر لعكس صورة واضحة للوضع الراهن للتمويل الأصغر فى السودان.

اتبعت الدراسة المنهج الوصفى لتوضيح الخصائص الإجتماعية والإقتصادية للعملاء لدراسة جانب الطلب. كما يتم استعراض الأداء المؤسسى للبنوك المشاركة فى التمويل الأصغر مع بنك السودان المركزى لدراسة جانب العرض من خلال معرفة حجم المحفظة التمويلية و تصنيف مبلغ المشاركة،التمويل التراكمي،عدد العملاء، توزيع التمويل بين القطاعات المختلفة، نسبة التنفيذ والتعثر.

خلصت الدراسة إلى أن البنوك التى تعمل فى مجال التمويل الأصغر حققت درجات نجاح متفاوتة فى مجالات استهداف ومدى وصول العملاء للتمويل.

وبناءاً على تحليل الدراسة لقطاع التمويل الأصغر في السودان. تقدم الدراسة مجموعة من التوصيات لتحسين التمويل الأصغر في السودان يجب على البنوك اتباع تقنيات وأساليب جديدة لتسهيل الإجراءات ومتابعة إدارة عمليات التمويل الأصغروذلك لخلق بيئة عمل محفزة لمشاريع التمويل الأصغر، تشجيع جميع البنوك لتمويل القطاع الزراعي كقطاع حيوي ومحرك للتنمية. تحسين شبكة التمويل الأصغر لربط رئاسة البنوك بالفروع في ولاية الخرطوم أو الولايات الأخرى، ولتفادى الخسارة في بعض البنوك و من أجل أن تصبح عمليات التمويل الأصغرمربحة نحتاج إلى مزيد من التحديث عن طريق اعتماد أسلوب جديد على سبيل المثال اتباع سياسة التدريب قبل التمويل

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# LIST OF ABBREVIATIONS

CBOS Central Bank of Sudan

CGAP Consultative Group to Assist the Poor

GEP Graduates Employment project

GSLRP Gash Sustainable Livelihoods Regeneration project

IDB Inter-American Development Bank

MFU Microfinance Unit

MFIs Micro Finance Institutions

MON Microfinance Organizations Network

NGOs Non Governmental Organizations

NPF National Pensioners' Fund

NKRDP North Kordofan Rural Development project

SKRDP South Kordofan Rural Development project

SSDB Saving and Social Development Bank

SPSS Statistical Package for Social Sciences

SDF Social Development Foundation

UNDP United Nations Development Program

## **DEDICATION**

TO MY:

Father.....Mohame
d El mubark
Mother.....Halima
El sadia Allam

# **Brothers....Abd El** hafeiz and Faiz Sisters..... .....Aia and Taiseer **And....** ..... Friends With My Deep Love and Respect

Islam

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