## APPENDICES

**Questionnaire (English Version)**

**Q1: General Details of the Respondent in Order To Qualify the Results:**

<table>
<thead>
<tr>
<th>Position</th>
<th>Experience (Years)</th>
<th>0-5</th>
<th>5-10</th>
<th>10-15</th>
<th>15-20</th>
<th>+20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Manager director</td>
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<tr>
<td>Director</td>
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<td>Assistant director</td>
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<td>Senior engineer</td>
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<td>Other</td>
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</tbody>
</table>

**Q2: Are you already aware of the concept of Value Engineering?**

- [ ] Yes
- [ ] No

**Q3: Where did you first hear about Value Engineering?**

- [ ] Professional Institution.
- [ ] Within my company.
- [ ] From an academic establishment or from a course that I attended.
- [ ] Via an industry newsletter or via online media such as the internet.

**Q4: Have you ever participated in a Value Engineering exercise?**

- [ ] Yes.
- [ ] No.
Q5: When last were you involved in a Value Engineering exercise?

- Prior to 1970.
- Since 2000.

Q6: How many VM exercises have you been involved in (approximately)?

- 1-5
- 6-10
- 11-15
- 16-20
- 21-25
- 26 or more

Q7: Is Value Management used in your current organization?

- Yes. (If your answer yes go to question 9)
- No. (If your answer No go to question 8)

Q8: Why would you say that your company does not make use of VE methods or systems?
☐ My company does not know about VE.

☐ My company has another system in place (Please specify)

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☐ My company believes that VE is an ineffective method (Please specify why)

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☐ Other reason (Please specify)

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Q9: In your experience, how useful is VE as a tool/methodology?

☐ Indispensable. Should be used on all projects.

☐ Very useful. Should be used on most projects.

☐ Useful. Should be used on 1 in every 2 projects on average.

☐ Sometimes useful. Should be used on a few projects.

☐ Barely Useful. Should only be used in rare cases on projects.

☐ Not useful at all. Should not be used in a project context.
Q10: Do you think that Value Engineering is an integral part of companies?

☐ Yes.

☐ No.

☐ Maybe.

Q11: Do you think there is lack of knowledge about Value Engineering?

☐ Yes.

☐ No.

☐ Maybe.

☐ I don’t know.

Q12: How we can make the Value Engineering known in companies?

☐ Should be study in collage.

☐ Make Seminars talk about Value Engineering.

☐ The presence specialized centers to study the Value Engineering.

☐ You think it’s not important to be known.